QSC 19

Conference Guide

Security at a Crossroads

Welcome!

Dear Customers,

Welcome to our 19th Annual User Conference under the theme Security at a Crossroads. At the conference:

- We will discuss the significant changes facing our industry and how to leverage these changes to help companies accelerate their Digital Transformation efforts. All the while building security in – making our networks more resilient and secure – and drastically reducing cost.

- Our President and Chief Product Officer, Sumedh Thakar will unveil how we're bringing Vulnerability Management to the next level by leveraging the Global IT Asset Discovery and Inventory app we launched as a free service last quarter, new orchestration workflows and a new machine learning predictive approach to prioritization.

- He'll also discuss our forthcoming Data Lake/SIEM and EDR initiatives going into beta early next year.

- Our engineers and product managers will showcase many of the innovative solutions we're bringing to market next year, and get your feedback.

- At the conference, we'll also have the opportunity to discuss and listen to customers sharing their experiences and best practices, and the real impact they have on their companies.

Following dinner on Wednesday evening, we'd like to invite you and a guest to a special Casino Night.

On behalf of everyone at Qualys, I'd like to thank you for supporting us during all these years, and look forward to seeing you in person.

Sincerely,
Philippe Courtot
Chairman and CEO of Qualys

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Conference information

Agenda at a glance

Session abstracts

Kahoot! Live customer polling and trivia

This year we're getting the audience involved! We'll be asking you for insight that we'll share in real time, and spice things up with a trivia competition where you'll have a chance to win prizes. Winners will be announced during the closing remarks. Download the free Kahoot! app or play on any browser at https://kahoot.it. Enter the PIN, your email, choose a nickname and then you're in. The PIN will be visible on the big screen right before each game kicks off.

Follow the conference
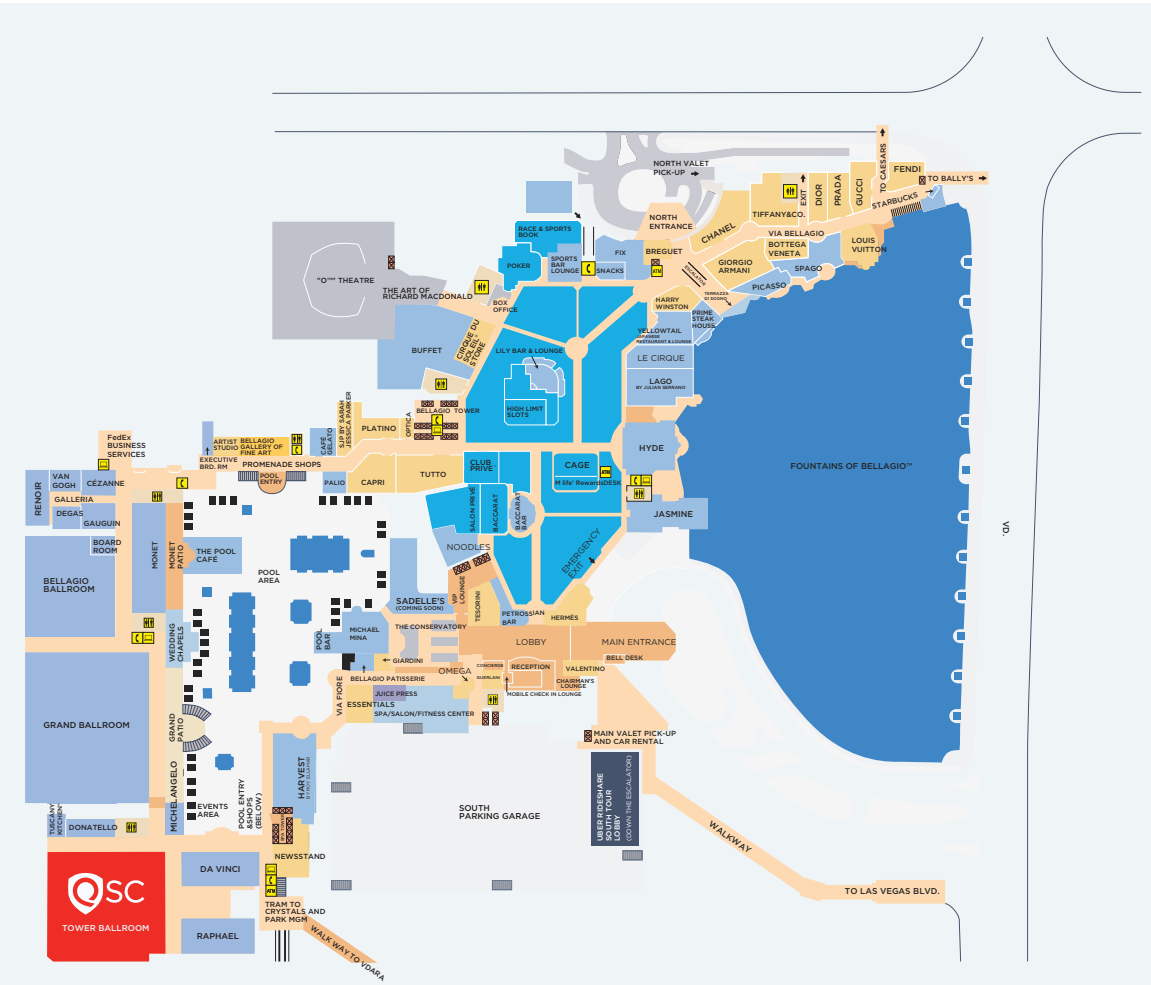
qualys.com/qsc-community
Twitter #QSC19

⬇ Download presentations

💬 Discuss presentations with attendees

💬 Create a discussion

🤝 Meet other attendees

Conference wi-fi

To access wi-fi, open the settings on your device and select the "QSC19 LasVegas" SSID. Click on either attendee or guest. Enter the password "Qualys2019" and agree to the terms.
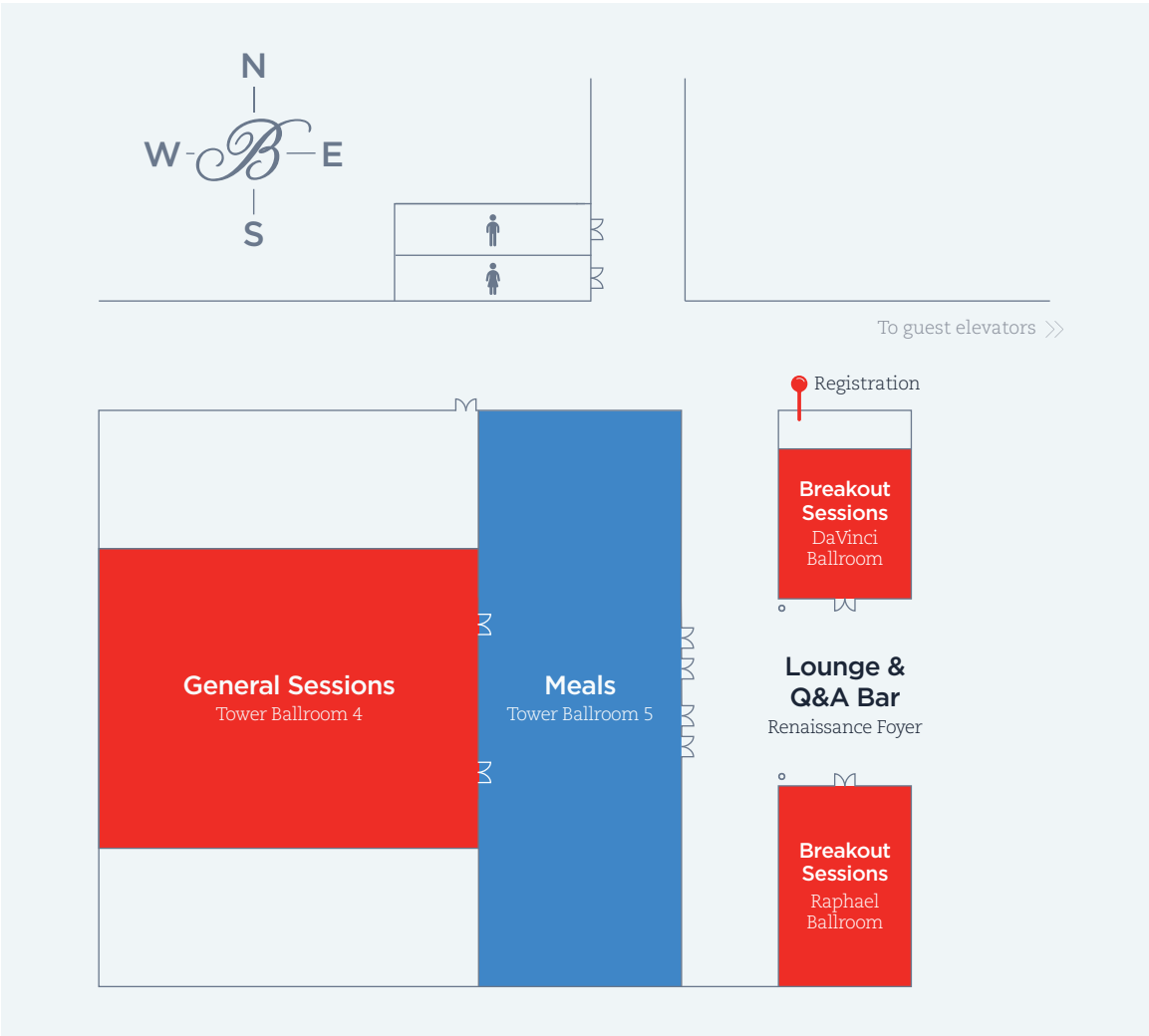
Resort map

- QSC19 - Tower Ballroom
- Public Thoroughfare
- Ballrooms and Convention Area
- Uber | Rideshare

NORTH VALET PICK-UP →

NORTH ENTRANCE

FENDI
TO BALLY'S →
STARBUCKS
TO CAESARS
GUCCI
PRADA
DIOR
EXIT
TIFFANY&CO.
CHANEL
VIA BELLAGIO
BOTTEGA VENETA
LOUIS VUITTON
GIORGIO ARMANI
SPAGO
PICASSO
RACE & SPORTS BOOK
POKER
SPORTS BAR LOUNGE
FIX
BREGUET
SNACKS
HARRY WINSTON
TERRAZZA DI SOSHO
PRIME STEAK HOUSE
YELLOWTAIL
Japanese Restaurant & Lounge
LE CIRQUE
LAGO
BY JULIAN SERRANO

"O" THEATRE
THE ART OF RICHARD MACDONALD
BOX OFFICE
BUFFET
CIRQUE DU SOLEIL STORE
LILY BAR & LOUNGE
HIGH LIMIT SLOTS
HYDE
FOUNTAINS OF BELLAGIO™

FedEx BUSINESS SERVICES
ARTIST STUDIO
BELLAGIO GALLERY OF FINE ART
EXECUTIVE BRD. RM
PROMENADE SHOPS
VAN GOGH
CÉZANNE
GALLERIA
DEGAS
GAUGUIN
RENOIR
BOARD ROOM
MONET
MONET PATIO
THE POOL CAFÉ
POOL ENTRY
POOL AREA
CAFÉ GELATO
S.JP BY SARAH JESSICA PARKER
PLATINO
OTTICA
BELLAGIO TOWER
TUTTO
PALIO
CAPRI
CLUB PRIVE
CAGE
M life Rewards DESK
SALON PRIVE
BACCARA BAR
VIP LOUNGE
NOODLES
JASMINE
EMERGENCY EXIT

BELLAGIO BALLROOM
WEDDING CHAPELS
POOL BAR
MICHAEL MINA
SADELLE'S (COMING SOON)
THE CONSERVATORY
TESORINI
PETROSSIAN BAR
HERMÈS
LOBBY
MAIN ENTRANCE
BELL DESK

GRAND BALLROOM
GRAND PATIO
MICHELANGELO
VIA FIORE
GIARDINI
BELLAGIO PATISSERIE
OMEGA
JUICE PRESS
ESSENTIALS
SPA/SALON/FITNESS CENTER
GUERLAIN
RECEPTION
VALENTINO
CHAIRMAN'S LOUNGE
MOBILE CHECK IN LOUNGE
CONCIERGE
MAIN VALET PICK-UP AND CAR RENTAL

TUSCANY KITCHEN
DONATELLO
EVENTS AREA
POOL ENTRY & SHOPS (BELOW)
HARVEST BY ROY ELLAMAR
SOUTH PARKING GARAGE
UBER RIDESHARE SOUTH TOUR LOBBY
GO VIA THE ESCALATOR
WALKWAY

NEWSTAND
DA VINCI
TRAM TO CRYSTALS AND PARK MGM
RAPHAEL
WALK WAY TO VDARA
WALKWAY TO LAS VEGAS BLVD.

QSC
TOWER BALLROOM

Sessions map

- General Sessions - Tower Ballroom 4
- Customer Breakout Sessions - DaVinci Ballroom and Raphael Ballroom
- Meals - Tower Ballroom 5
- Lounge and Q&A Bar - Renaissance Foyer

To guest elevators

Registration

Breakout Sessions
DaVinci Ballroom

General Sessions
Tower Ballroom 4

Meals
Tower Ballroom 5

Lounge & Q&A Bar
Renaissance Foyer

Breakout Sessions
Raphael Ballroom

Wednesday agenda

Time	Session
7:30 – 8:30 AM	Registration and Breakfast
8:30 – 8:35 AM	**Opening Video & Welcome** Laurie MacCarthy - EVP Worldwide Field Operations, Qualys
8:35 – 9:20 AM	**Featured Keynote – The Cyber War and You** Richard A. Clarke - America's first czar of cybersecurity and counter-terrorism, and author of The Fifth Domain
9:20 – 9:50 AM	**Keynote – Security at a Crossroads, Part II** Philippe Courtot - Chairman and CEO, Qualys
9:50 – 10:15 AM	Break
10:15 AM – 12:00 PM	**Keynote – The Evolution of the Qualys Platform: Unveiling the Latest Updates and Next-Gen Initiatives** Sumedh Thakar - President and Chief Product Officer, Qualys
12:00 – 1:30 PM	**Lunch & Book Signing: *The Fifth Domain***
1:30 – 1:45 PM	Kahoot! Live Customer Polling and Trivia Download the free app or visit https://kahoot.it to play
1:45 – 2:15 PM	**Real-Time Vulnerability Detection, Prioritization and Response** Chris Rodgers - Director of Product Management, Qualys
2:15 – 2:45 PM	**Securing the Digital Transformation with DevOps: Cloud and Container Security Automation** Badri Raghunathan - Director of Product Management, Qualys

All Wednesday sessions will take place in Tower Ballroom 4.
All meals will take place in Tower Ballroom 5. Breaks will take place in the Renaissance Foyer.

Time	Session
2:45 – 3:00 PM	Break
3:00 – 3:40 PM	**Keynote – Building Security into Azure** Ramesh Chinta - Group Program Manager, Microsoft
3:45 – 4:30 PM	**Panel: Security in the Age of Digital Transformation - The View From Our Customers** Moderator: Sumedh Thakar - President and Chief Product Officer, Qualys Panelists: **Wendy M. Pfeiffer - CIO, Nutanix** **Chad Schieken - Executive Director Cyber Exposure Management, Comcast** **Senthil Selvaraj - SVP Independent Technology Risk, PNC Bank** **Thomas Graham - CISO, CynergisTek** **Hemanta Swain - VP & Chief Information Security Officer, TiVo Corporation**
4:30 – 4:45 PM	Kahoot! Live Customer Polling and Trivia Download the free app or visit https://kahoot.it to play
4:45 – 5:00 PM	**Day 1 Closing Remarks** Philippe Courtot, Chairman and CEO, Qualys
7:00 – 8:00 PM	Cocktail Hour Renaissance Foyer
8:00 – 9:00 PM	Dinner Tower Ballroom 5
9:00 – 11:00 PM	Qualys Casino Night Tower Ballroom 4

Thursday agenda

Time	Session
7:30 – 8:30 AM	Registration and Breakfast
8:30 – 8:35 AM	**Welcome** Laurie MacCarthy - EVP Worldwide Field Operations, Qualys
8:35 – 9:25 AM	**Featured Keynote – The Road Ahead for Security, IT and DevOps** Scott Crawford - Research Vice President, 451 Research
9:25 – 9:50 AM	**The DevOps Transformation of the Qualys Platform: Lessons Learned** Dilip Bachwani - SVP, Engineering and Cloud Operations, Qualys
9:50 – 10:05 AM	Break
10:05 – 10:25 AM	**Threat Hunting with Qualys: Going Beyond Your EDR Solutions** Chris Carlson - VP of Strategy, Qualys
10:25 – 11:05 AM	**Keynote – Hacker Stories: Turning Use Cases Into Abuse Cases** Charles Henderson - Global Head of IBM X-Force Red
11:05 – 11:20 AM	Break & Kahoot! Live Customer Polling and Trivia Download the free app or visit https://kahoot.it to play
11:20 – 11:45 AM	**Continuous Compliance for Hybrid Environments** Shailesh Athalye - VP of Compliance Solutions, Qualys
11:45 AM – 12:05 PM	**Moving Security up the Stack – Web Application and API Security** Dave Ferguson - Director of Product Management, Qualys
12:05 – 12:30 PM	**Building an Enterprise ITAM for IT and Security** Chris Rodgers - Qualys, former Information Security Engineer at Western Union
12:30 – 2:00 PM	Lunch

Customer breakout sessions will take place in the DaVinci and Raphael Ballrooms.
Unless noted, all other Thursday sessions will take place in Tower Ballroom 4.
All meals will take place in Tower Ballroom 5. Breaks will take place in the Renaissance Foyer.

	Customer Breakout Track 1	Customer Breakout Track 2
2:00 – 2:30 PM	**The Vulnerability Lifecycle** Brian Rossi - Sr. Security Manager Vulnerability Management, Caterpillar DaVinci Ballroom	**Beyond Vulnerability Scanning – Continuous Enterprise Vulnerability Management and Self-service** Vinny Hoxha - Director of Cybersecurity, General Motors Wilson Lee - Security Assurance Manager, General Motors Raphael Ballroom
2:40 – 3:10 PM	**Fix it Once – How Ancestry Successfully Manages Vulnerability in the Cloud through Amazon Machine Images** Grant Johnson - Director of Risk and Compliance, Ancestry DaVinci Ballroom	**Integrating Qualys Web Application Scanning (WAS) with Azure DevOps** Andrei Hotaran - Director of Security and Emerging Technologies, Celestica Geronimo Welter Lapinig - IT System Specialist, Celestica Raphael Ballroom
3:20 – 3:50 PM	**A Risk-based Approach to Security Leveraging the Qualys Cloud Platform** Kumar Ravi - VP of Information Security & Data Privacy, EXL Service DaVinci Ballroom	**Policy Compliance to Achieve VMP and Security Risk Compliance Goals** John Njenga, Principal Security Engineer, IT Security Engineering - VMP, Fortune Global 50 Retailer Raphael Ballroom
3:50 – 4:00 PM	**Break**	
4:00 – 4:40 PM	**Interactive Session – Meet the Qualys Engineers and Product Managers** Qualys Engineers and Product Managers Tower Ballroom 5. Visit page 17 to see all topics and to reserve a spot.	
4:40 – 4:50 PM	**Closing Remarks** Philippe Courtot - Chairman and CEO, Qualys Tower Ballroom 5	

Keynote sessions

The Cyber War and You
Richard A. Clarke - America's first czar of cybersecurity and counter-terrorism, and author of The Fifth Domain.

Ten years ago, in the seminal book Cyber War, America's first cyber czar predicted how hacker groups and nation-states would put America's companies, power grid, and critical infrastructure at risk. Now, that has happened. Drawing from his new book, The Fifth Domain, Clarke outlines how to protect our country, our companies, and ourselves.

Wed 8:35 – 9:20 AM
Room: Tower Ballroom 4

Security at a Crossroads, Part II
Philippe Courtot - Chairman and CEO, Qualys

At QSC18, Philippe discussed the profound impact of digital transformation on the enterprise — the rapid adoption of clouds, the consolidation of the stack, the evolution of the managed security service provider (MSSP), and the continued impact of IoT and OT — all of which have come to fruition. At QSC19, we'll take this a step further and explore what these changes mean for us as security practitioners, partners and vendors with an emphasis on how we'll adapt and evolve.

Wed 9:20 – 9:50 AM
Room: Tower Ballroom 4

The Evolution of the Qualys Platform: Unveiling the Latest Updates and Next-Gen Initiatives
Sumedh Thakar - President and Chief Product Officer, Qualys

Effective cybersecurity needs real-time context. Today's approach of deploying multiple, siloed cybersecurity products and stitching them together with SIEM solutions to get context is not working. The keynote will cover current industry trends, challenges, and opportunities for better security in the new hybrid world. Sumedh will share Qualys' approach to building a unique, unified platform for IT, security and compliance, covering architecture and recent updates as well as next-gen initiatives with lively demos.

Wed 10:15 AM – 12:00 PM
Room: Tower Ballroom 4

Building Security into Azure

Ramesh Chinta - Principal Group Program Manager, Microsoft

Wed 3:00 – 3:40 PM
Room: Tower Ballroom 4

Security and Compliance are critical decision-making criteria for customer's digital transformation, modernization and migration to the cloud. Ramesh Chinta will discuss how Azure security services are built in conjunction with a rich ecosystem of partners. The primary focus will be on how Azure delivers end-to-end, built-in security to customers. The session will cover key Azure security services and their comprehensive coverage in the areas of protection, detection, and response to protect customer workloads on Azure.

The Road Ahead for Security, IT and DevOps

Scott Crawford, Research Vice President, 451 Research

Thu 8:35 – 9:25 AM
Room: Tower Ballroom 4

IT is undergoing a transformation as never before. The cloud is refactoring the way computing technologies are defined and operated. DevOps trends and open source are redefining how those technologies are built and deployed. Operational technologies are reshaping the edge of enterprise networks, while a plethora of newer, "smarter" systems are shaping digital experience. Analytics and the ability of computers to learn are driving much of this innovation, powering further innovation to come. How is security evolving with all these revolutionary changes? In this session, we'll examine the "innovator's dilemma" facing security providers and professionals alike, and how these forces are shaping what security will become.

Hacker Stories: Turning Use Cases Into Abuse Cases

Charles Henderson, Global Head of IBM X-Force Red

Thu 10:25 – 11:05 AM
Room: Tower Ballroom 4

Most people abide by use cases. They buy Internet-connected thermostats to more efficiently heat and cool their homes. They buy hammers to hit nails.

A smaller group of people, however, abide by abuse cases. Those people are hackers. They buy Internet-connected thermostats to see if they can gain control of them remotely. They buy hammers to crack open hardware.

Join the talk to learn more about the value of abuse cases. Hear real hacker stories about abuse cases gone right and wrong, and walk away with a better understanding of the mindset of a hacker.

Keynote speakers

Richard A. Clarke

America's first czar of cybersecurity and counter-terrorism, and author of The Fifth Domain

Wed 8:35 – 9:20 AM | The Cyber War and You
Room: Tower Ballroom 4

Richard A. Clarke is a former key advisor on intelligence and counter-terrorism who worked during the administrations of Presidents Ronald Reagan, George H. W. Bush, and Bill Clinton. Starting in 1998, he also served as the National Coordinator for Security, Infrastructure Protection, and Counter-terrorism for the U.S. National Security Council.

Philippe Courtot

Chairman and CEO, Qualys

Wed 9:20 – 9:50 AM | Security at a Crossroads, Part II
Room: Tower Ballroom 4

As CEO of Qualys, Philippe has worked with thousands of companies to improve their IT security and compliance postures. Philippe received the SC Magazine Editor's Award in 2004 for bringing on demand technology to the network security industry. He was also named the 2011 CEO of the Year by SC Magazine Awards Europe. He was previously Chairman and CEO of Signio until its acquisition by VeriSign. He is also a member of the Board of Directors of StopBadware, a non-profit, anti-malware organization.

Sumedh Thakar

President and Chief Product Officer, Qualys

Wed 10:15 AM – 12:00 PM | The Evolution of the Qualys Platform: Unveiling the Latest Updates and Next-Gen Initiatives
Room: Tower Ballroom 4

As President and Chief Product Officer at Qualys, Sumedh oversees worldwide field operations as well as all things product including engineering, development, product management, cloud operations, DevOps, and customer support. He is responsible for the design, development, delivery and support of all product lines. He has also built up multiple Qualys sites resulting in a global 24x7 follow-the-sun product team. Sumedh has been with Qualys since 2003 and was previously vice president of engineering.

Ramesh Chinta

Group Program Manager, Microsoft

Wed 3:00 – 3:40 PM | Building Security into Azure
Room: Tower Ballroom 4

Ramesh Chinta is a group program manager and seasoned leader at Microsoft. During his tenure, he has built protocols and the storage stack for the Exchange Server and security authentication, authorization, and management services for Windows. He has experience managing Bing infrastructure services to operate systems and security at scale. In his current role, he manages Azure Security and Compliance in the security health and analytics areas. Ramesh is responsible for the security services in the Azure Security Center. He is an expert in cloud security, delivering cloud services at hyperscale, distributed systems, security health, and analytics domains and holds multiple patents in these areas.

Scott Crawford

Research Director, 451 Research

Thu 8:35 – 9:25 AM | The Road Ahead for Security, IT and DevOps
Room: Tower Ballroom 4

Scott Crawford is Research Vice President for the Information Security Channel at 451 Research, where he leads coverage of emerging trends, innovation and disruption in the information security market.

Charles Henderson

Global Head of IBM X-Force Red

Thu 10:25 – 11:05 AM | Hacker Stories: Turning Use Cases Into Abuse Cases
Room: Tower Ballroom 4

Charles Henderson is the Managing Partner and Global Head of X-Force Red. Throughout his career, Charles and the teams he has managed have specialized in network, application, physical, and hardware/device penetration testing as well as vulnerability research. X-Force Red's clients range from the largest on the Fortune lists to small and midsized companies interested in improving their security posture.

Qualys sessions

Security at a Crossroads, Part II
Philippe Courtot, Chairman and CEO

Wed 9:20 – 9:50 AM
Room: Tower Ballroom 4

At QSC18, Philippe discussed the profound impact of digital transformation on the enterprise — the rapid adoption of clouds, the consolidation of the stack, the evolution of the managed security service provider (MSSP), and the continued impact of IoT and OT — all of which have come to fruition. At QSC19, we'll take this a step further and explore what these changes mean for us as security practitioners, partners and vendors with an emphasis on how we'll adapt and evolve.

The Evolution of the Qualys Platform: Unveiling the Latest Updates and Next-Gen Initiatives
Sumedh Thakar, President and Chief Product Officer

Wed 10:15 AM – 12:00 PM
Room: Tower Ballroom 4

Effective cybersecurity needs real-time context. Today's approach of deploying multiple, siloed cybersecurity products and stitching them together with SIEM solutions to get the context is not working. The keynote will cover current industry trends, challenges, and opportunities for better security in the new hybrid world. Sumedh will share Qualys' approach to building a unique, unified platform for IT, security and compliance, covering architecture and recent updates as well as next-gen initiatives with lively demos.

Real-Time Vulnerability Detection, Prioritization and Response
Chris Rodgers, Director of Product Management, Qualys

Wed 1:45 – 2:15 PM
Room: Tower Ballroom 4

In this age of instant gratification, businesses are finally able to catch up with their desire to have everything identified, prioritized, and remediated in real time. Practitioners can utilize the vulnerability detection and remediation cycle to establish efficient closed-loop processes for their organizations. Find out how to get started when you are staring down a mountain of vulnerability data, and learn how to sift out remediation processes with ease by spending time on the right vulnerabilities. See how sharing simple and actionable insights with your colleagues and executive team provides the assurance they need to know their vulnerability detection and remediation is accurate and in good hands.

Securing the Digital Transformation with DevOps: Cloud and Container Security Automation

Badri Raghunathan, Director of Product Management, Qualys

Wed 2:15 – 2:45 PM
Room: Tower Ballroom 4

Enterprises are committed to adopting and operationalizing cloud infrastructure and cloud-native compute technologies like containers and serverless platforms as part of their digital transformation efforts. Yet, digital transformation also brings with it an increased attack surface. What's more, the sheer speed and scale of the underlying DevOps pipeline requires a proactive, continuous and automated approach to security. To address these challenges, Qualys is introducing new capabilities to increase inventory visibility and enable complete security assessments of cloud infrastructure and application workloads across the DevOps pipeline.

Panel: Security in the Age of Digital Transformation – The View from Our Customers

Moderator:

– Sumedh Thakar - President and Chief Product Officer, Qualys

Panelist:

– Wendy M. Pfeiffer - CIO, Nutanix
– Chad Schieken - Executive Director Cyber Exposure Management, Comcast
– Senthil Selvaraj - SVP Independent Technology Risk, PNC Bank
– Thomas Graham - CISO, CynergisTek
– Hemanta Swain - VP & Chief Information Security Officer, TiVo Corporation

Wed 3:45 – 4:30 PM
Room: Tower Ballroom 4

This panel of leading industry experts will focus on discussing the opportunities we have in today's world of digital transformation to improve our IT and security delivery. We'll discuss how the rapid adoption of clouds, the consolidation of the security stack, and the proliferation of OT and IoT has impacted our panelists' companies and teams. Next, we'll debate DevOps, and see what DevOps approaches panelists are using to advance their security posture along with other topics. Moderated by Sumedh Thakar, Qualys President and Chief Product Officer, panelists include senior representatives from Comcast, CynergisTek, Nutanix, PNC Bank, and TiVo Corporation.

Qualys sessions cont.

The DevOps Transformation of the Qualys Platform: Lessons Learned

Dilip Bachwani - SVP, Engineering and Cloud Operations, Qualys

Thu 9:25 – 9:50 AM
Room: Tower Ballroom 4

Qualys' goal, as we set out on our digital transformation journey, was to develop and execute a comprehensive DevOps strategy to deliver products and functionality efficiently and reliably and ultimately to bring better value to our customers. In this session, we will share lessons learned as we've built out our DevOps toolchain and processes, including how we have integrated security best practices within the DevOps lifecycle.

Threat Hunting with Qualys: Going Beyond Your EDR Solutions

Chris Carlson, VP of Strategy, Qualys

Thu 10:05 – 10:25 AM
Room: Tower Ballroom 4

Endpoint Detection and Response tools are a crucial component of Threat Hunting and Incident Response for organizations of all sizes. However, the user suffers as the tools are siloed and only provide a single view of their own data. Threat Hunting with Qualys combines a platform view of the organization's networks, servers, endpoints, and cloud workloads to bring context to security analysts, greatly speeding up the time to detect, investigate, and respond. You'll learn how to use existing Qualys Cloud Apps and new innovations of the Qualys Platform to streamline, accelerate, and deliver more operational capabilities for threat hunting, malware investigation, alert triaging, and incident response.

Continuous Compliance for Hybrid Environments

Shailesh Athalye, VP of Compliance Solutions, Qualys

Thu 11:20 – 11:45 AM
Room: Tower Ballroom 4

As organizations adopt emerging technologies, which often have few to no known CVE-based vulnerabilities in the wild, a variety of regulations still require them to monitor and secure critical files from unauthorized changes. We will look at how Qualys Policy Compliance (PC) and File Integrity Monitoring (FIM) not only help you continuously assess and monitor drifts against your gold baseline, but also automates alerts and misconfiguration remediation to protect assets in hybrid environments. Next, we'll unveil a new customizable policy compliance dashboard that pivots on controls, assets and compliance trending for better insights.

Moving Security up the Stack – Web Application and API Security

Dave Ferguson, Director of Product Management, Qualys

Thu 11:45 AM – 12:05 PM
Room: Tower Ballroom 4

Latent vulnerabilities may linger in your custom-coded web applications and APIs, presenting an enticing target for cyber-attackers. You can protect against these with new capabilities in Qualys Web Application Scanning (WAS) to detect out-of-band vulnerabilities such as Server Side Request Forgery and SMTP injection. The upcoming API Security app leverages the Swagger/OpenAPI specification to give your development teams better insights into the security of the APIs they build.

Building an Enterprise ITAM for IT and Security

Chris Rodgers, Qualys, former Information Security Engineer at Western Union

Thu 12:05 – 12:30 PM
Room: Tower Ballroom 4

This session will focus on identifying the right recipe for success when building and utilizing an IT Asset Management solution. I'll draw on examples from my experience as an info sec engineer to show how to leverage visibility as the foundation of your security architecture, along with the role it plays in threat hunting and compliance.

Interactive Session – Meet the Qualys Engineers and Product Managers

Qualys Engineers and Product Managers

Thu 4:10 – 4:40 PM
Room: Tower Ballroom 5

Meet the Qualys engineers and product managers at QSC. It's a unique opportunity for you to ask the questions that matter the most to you with fellow customers and the Qualys technical team. The discussions will be led by the engineers and product managers that are building the solutions.

• Global IT Asset Management
• Vulnerability Management, Detection and Response (VMDR)
• Compliance Monitoring
• Web App and API Security
• Cloud and Container Security
• Developer API and Integrations
• Cloud Agent Platform

Sign up at qualys.com/meetup to let us know which discussion topics you'd like to attend. Please sign up by the end of day Wednesday to reserve your spot.

Best practices

The Vulnerability Lifecycle
Brian Rossi, Sr. Security Manager Vulnerability Management, Caterpillar

Thu 2:00 – 2:30 PM
Room: DaVinci Ballroom

Follow along as we journey through an organization's attempt to bridge the gap between IT Operations and Security Operations. Learn how Caterpillar implemented Qualys and ServiceNow to drive vulnerability remediation and increase operational efficiency for managing discovered vulnerabilities.

Beyond Vulnerability Scanning – Continuous Enterprise Vulnerability Management and Self-service
Vinny Hoxha, Director of Cybersecurity, General Motors
Wilson Lee, Security Assurance Manager, General Motors

Thu 2:00 – 2:30 PM
Room: Raphael Ballroom

This session will outline an approach to managing vulnerabilities at an enterprise scale, allowing for continuous vulnerability assessments, a 360 degree view of vulnerabilities associated with any enterprise system, remediation prioritization, remediation ownership, self-serve vulnerability detection and remediation capabilities, and continuous improvement tracking and reporting.

Fix it Once – How Ancestry Successfully Manages Vulnerability in the Cloud through Amazon Machine Images

Grant Johnson, Director of Risk and Compliance, Ancestry

Thu 2:40 – 3:10 PM
Room: DaVinci Ballroom

Traditional vulnerability management approaches don't meet the needs of a rapidly changing cloud environment and constantly churning infrastructure. Learn how Ancestry discovered that patch management no longer worked, and found success by integrating vulnerability mitigation into the company's development and operational processes. See also how they have significantly reduced vulnerability risk through the use of Amazon Machine Images (AMIs), evolved Infosec processes, and have successfully reduced the friction between Security Operations and development teams. Through technology and process evolution that align with business goals, Ancestry has created a sustainable and efficient approach to mitigate vulnerability risk.

Integrating Qualys Web Application Scanning (WAS) with Azure DevOps

Andrei Hotaran, Director of Security and Emerging Technologies, Celestica
Geronimo Welter Lapinig, IT System Specialist, Celestica

Thu 2:40 – 3:10 PM
Room: Raphael Ballroom

Companies are increasingly accountable for meeting standard application security policies. However, many organizations are still dealing with manual and arduous vulnerability scanning processes. Hear the team at Celestica share their journey towards implementing and automating secure practices using Qualys WAS in their development pipeline and accelerating the application vulnerability management process.

A Risk-based Approach to Security Leveraging the Qualys Cloud Platform

Kumar Ravi, VP of Information Security & Data Privacy, EXL Service

Thu 3:20 – 3:50 PM
Room: DaVinci Ballroom

In this session, we'll see how EXL uses the Qualys Cloud Platform and apps - Vulnerability Management, Threat Protection and Policy Compliance - to build a risk-based approach to security. We'll also take a look at the maturity journey surrounding various dimensions of vulnerability management, vis-à-vis coverage, depth, frequency, lifecycle, and response priority.

Policy Compliance to Achieve VMP and Security Risk Compliance Goals

John Njenga, Principal Security Engineer, IT Security Engineering - VMP, Fortune Global 50 Retailer

Fortune Global 50 Retailer

Thu 3:20 – 3:50 PM
Room: Raphael Ballroom

It is a well-known fact among most IT security practitioners that the reduction of security risk can only be achieved and maintained by practicing good asset management and configuration hygiene, employing layered defenses, and maintaining a rigorous vulnerability risk management program. In this session, you will learn a proven approach to achieving specific VMP and security risk and compliance goals as well as IT Security Policy and Regulatory Compliance requirements (SOX and PCI) by using the Qualys Policy Compliance product toolsets for asset configuration benchmarking.

Dinner & Qualys Casino Night

Kick off the evening with cocktails, sit down for a tasty dinner, and try your luck at the tables for a chance to win great prizes, including Qualys' limited edition jacket!
We hope you'll join us for socializing and interaction among fellow customers, Qualys partners and employees.

Cocktail Hour:
Wed, 7:00 – 8:00 PM in Renaissance Foyer.

Dinner:
Wed, 8:00 – 9:00 PM in Tower Ballroom 5.

Qualys Casino Night games:
Black jack, poker, craps and roulette.

Hours:
Wed, 9:00 – 10:30 PM in Tower Ballroom 4. Winners announced at 11:00 PM

Rules:
- Each player receives a Qualys chip with a value of $1,000.
- Player redeems Qualys chip at any casino table.
- Player plays until money runs out or time runs out.
- At 10:30 PM, Pit Boss makes an announcement about the end of the game.
- Pit Boss polls the crowd to determine who has the most amount of chips.
- Top 8 players win.
- Pit Boss announces winner.

Video testimonial

Help us spread the word!

As you know, we recently made our Global IT Asset Inventory app free of charge so everyone around the world can benefit. But we need your help spreading the message to other security professionals. Not just about the free app, but also about your experiences using the Qualys Cloud Platform and the problems it helps you solve.

We'd love to share your thoughts on our social media pages and website. If you are interested, sign up to tape a video testimonial; we just need 15 minutes of your time. There's nothing to fret, if you're not happy with the testimonial or have any concerns, we won't use it.

Sign up at the registration desk or contact me directly. To show our thanks, you'll receive a special, limited edition Qualys jacket!

Christine Ellis
cellis@qualys.com
(831) 359 0609 (text or call)

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Q&A Bar

Got questions?
Demo our latest apps.
Get tips & tricks.

Get answers to your questions from Qualys experts. From learning about new apps to core features, best practices and approaches to troubleshooting, our Qualys experts have you covered.

Find us in the Renaissance Foyer across from the General Session doors.

Wednesday hours:
7:30 AM – 5:30 PM
7:00 PM – 10:30 PM

Thursday hours:
7:30 AM – 4:00 PM

See you next year!

November 16-19, 2020
Bellagio Las Vegas

QSC 20